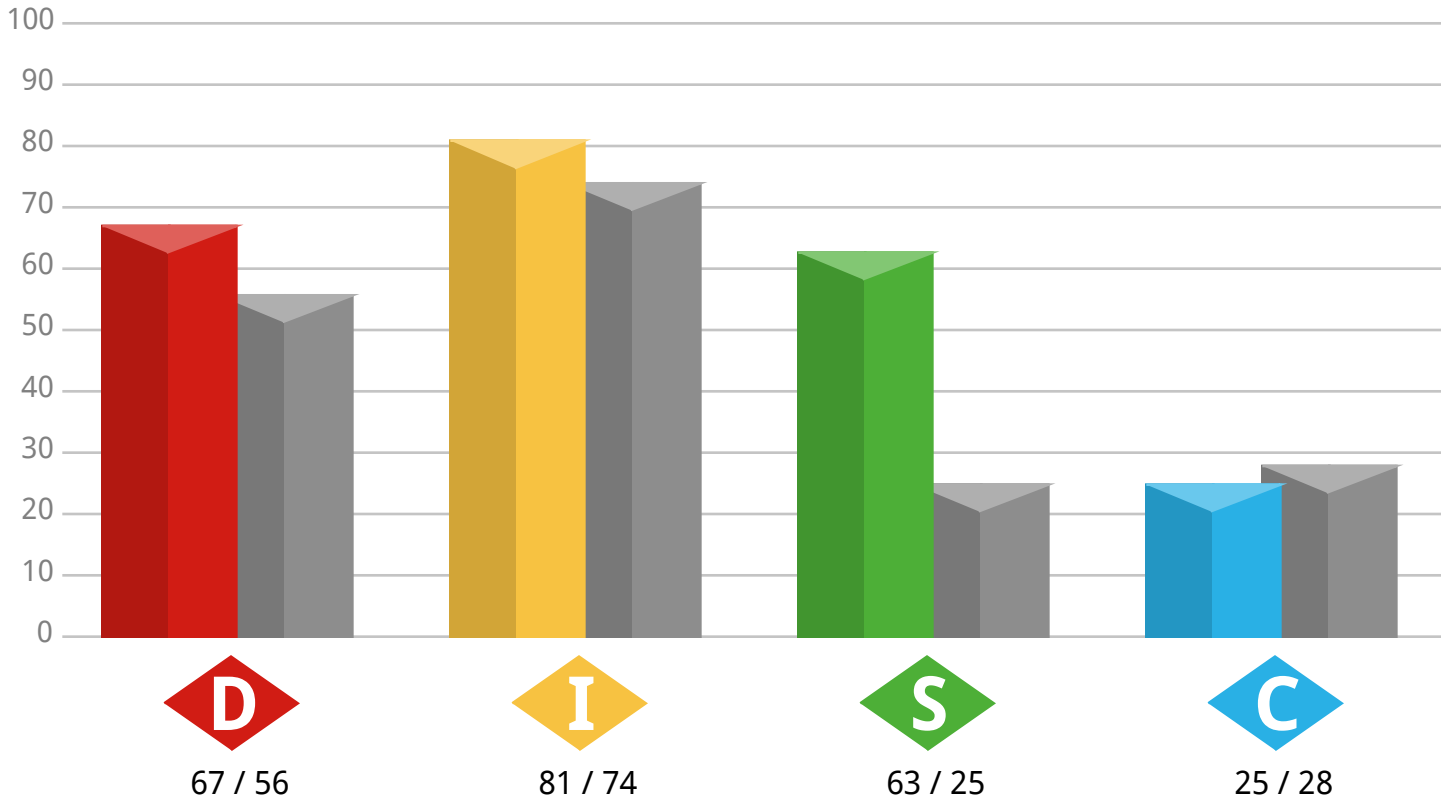




Natural and Adaptive Styles Comparison



Denise Wymore

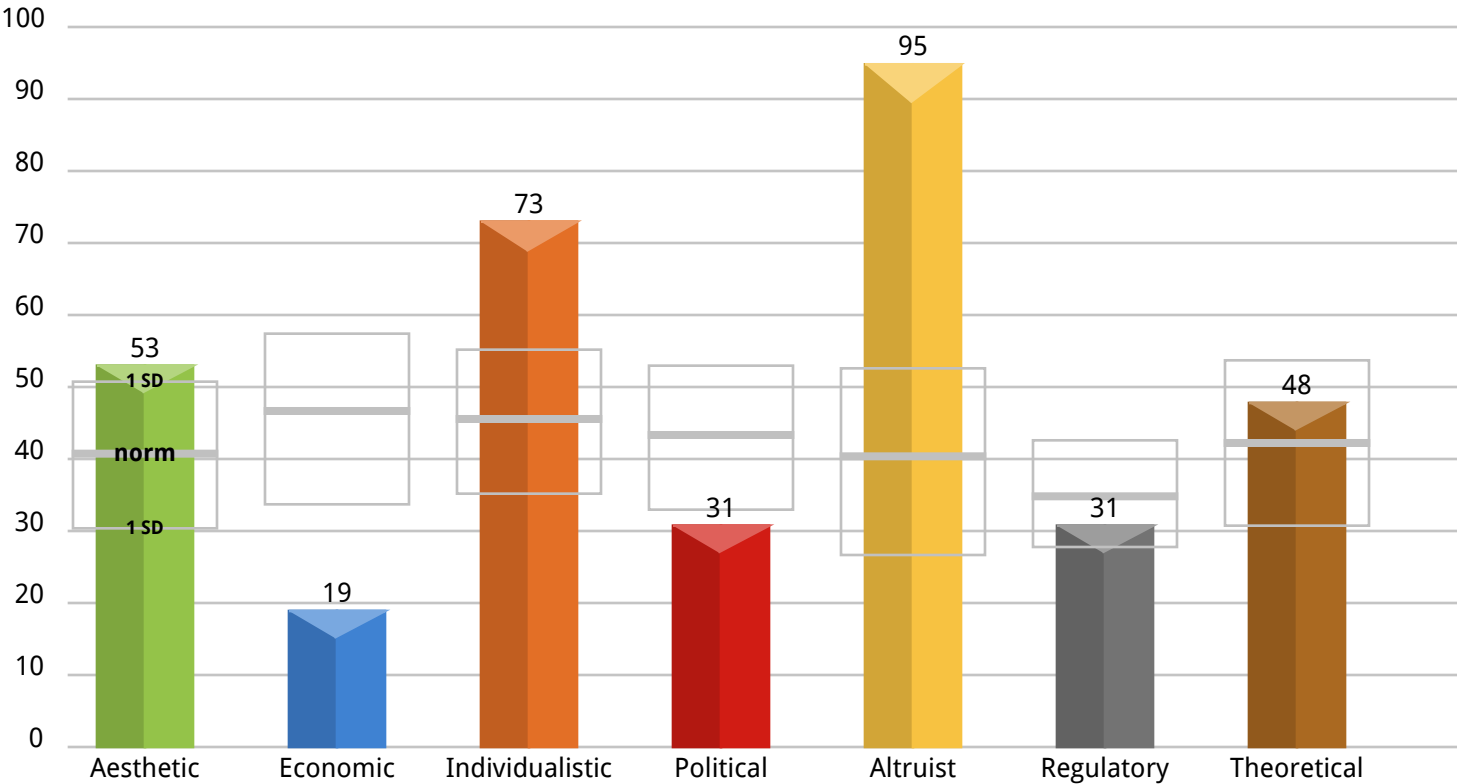
Natural Style: The natural style is how you behave when you are being most natural. It is your basic style and the one you adopt when you are being authentic and true to yourself. It is also the style that you revert to when under stress or pressure. Behaving in this style, however, reduces your stress and tension and is comforting. When authentic to this style you will maximize your true potential more effectively.

Adaptive Style:

The adaptive style is how you behave when you feel you are being observed or how you behave when you are aware of your behavior. This style is less natural and less authentic for you or your true tendencies and preferences. When forced to adapt to this style for too long you may become stressed and less effective.



Executive Summary of your Values



Denise Wymore

High Aesthetic	You very much prefer form, harmony and balance. You are likely a strong advocate for green initiatives and protecting personal time and space.
Very Low Economic	You may try to help meet customers' needs (internal and external) before your own.
Very High Individualistic	You demonstrate high independence and project self-confidence.
Low Political	You are supportive of the efforts of the team; no hidden agendas. Willing to surrender control.
Very High Altruist	You have a very high sincerity-factor and a high empathy for others' needs.
Average Regulatory	You are able to balance and understand the need to have structure and order, but not paralyzed without it.
Average Theoretical	You are able to balance the quest for understanding and knowledge with the practical needs of a situation.



This page is unique in this report because it is the only one that doesn't speak directly to you, rather to those who interact with you. The information below will help others communicate with you more effectively by appealing to your natural behavioral style. The first items are things others SHOULD do to be better understood by you (Do's) and the second list is of things others SHOULD NOT do (Don'ts) if they want you to understand them well.

Things to do to effectively communicate with you:

- Provide testimonials from people seen as important and prominent.
- Plan some extra time in your schedule for talking, relating, and socializing.
- Ask for input regarding people and specific assignments.
- Put the details in writing, but don't plan on discussing them too much.
- Offer specific evidence about the probability of success or effectiveness of some of the options.
- Be specific about what needs to be done and who is going to do it.
- Be clear in your explanations.

Things to avoid to effectively communicate with you:

- Don't confuse or distract from the business issues at hand.
- Avoid making guarantees and assurances when there is a risk in meeting them.
- Don't make decisions for anyone.
- Avoid getting bogged down in facts, figures, or abstractions.
- Don't be aloof, cold, or seem disinterested.
- Avoid asking rhetorical questions, or useless ones.
- Don't be dogmatic or authoritarian.



Natural Style Pattern:

Your natural style is the way you tend to behave when you aren't thinking about it. This is where you are most comfortable (natural). This is also the style you will revert back to when under stress or moving too quickly to be consciously thinking about modifying your behavior. Finally, this is the style you should seek to be true to in your daily roles. Being natural will return better results with less effort and stress.

The following statements are true to just your unique natural style:

- Able to maintain a positive public image through a variety of assignments.
- When pressured, you may become more persuadable and less firm in opinions.
- Can move the team or organization toward your own goals with great skill.
- You may fear limitations or restrictions on your flexibility or spontaneity.
- You have the ability to influence others by your enthusiasm and openness to alternatives.
- You show a high trust level in working with others.
- You bring a high sense of enthusiasm to projects and ideas.
- You show a high interest level in working with others, and make friends easily.



Adaptive Style Pattern:

This is the style of behavior you adapt to when you are conscious of your own behavior, when you feel you are being observed or whenever you are trying to better fit a situation. This is not a natural style for you, but still one of your two styles none-the-less. In other words, it is the way you feel you "should" behave when thinking about it. The statements below are specific to your individual Adaptive style:

- Able to maintain a positive public image through a variety of assignments.
- When pressured on the job, you may become more persuadable and less firm in opinions.
- Can move the team or organization toward your own goals with great skill.
- May fear limitations or restrictions on your flexibility or spontaneity.
- You want to be seen as able to influence others by your enthusiasm and openness to alternatives.
- You want to be seen as one who has a high trust level in working with others.
- Motivated to bring a high sense of enthusiasm to projects and ideas.
- You show a high interest level in working with others, and you make friends easily on and off the job.